

SOLVING YOUR WAREHOUSE LABOR CHALLENGES

By 2039, there will be more people retired than there will be people of working age, challenging warehouse operations to explore alternative ways to meet consumer demand.



SHRINKING LABOR POOL

6M

Expected deficit in workers by 2028 in the U.S. alone

RISING LABOR COSTS

16.6%

Increase in warehouse worker wages from 2019-21

UNRELIABLE WORKFORCE

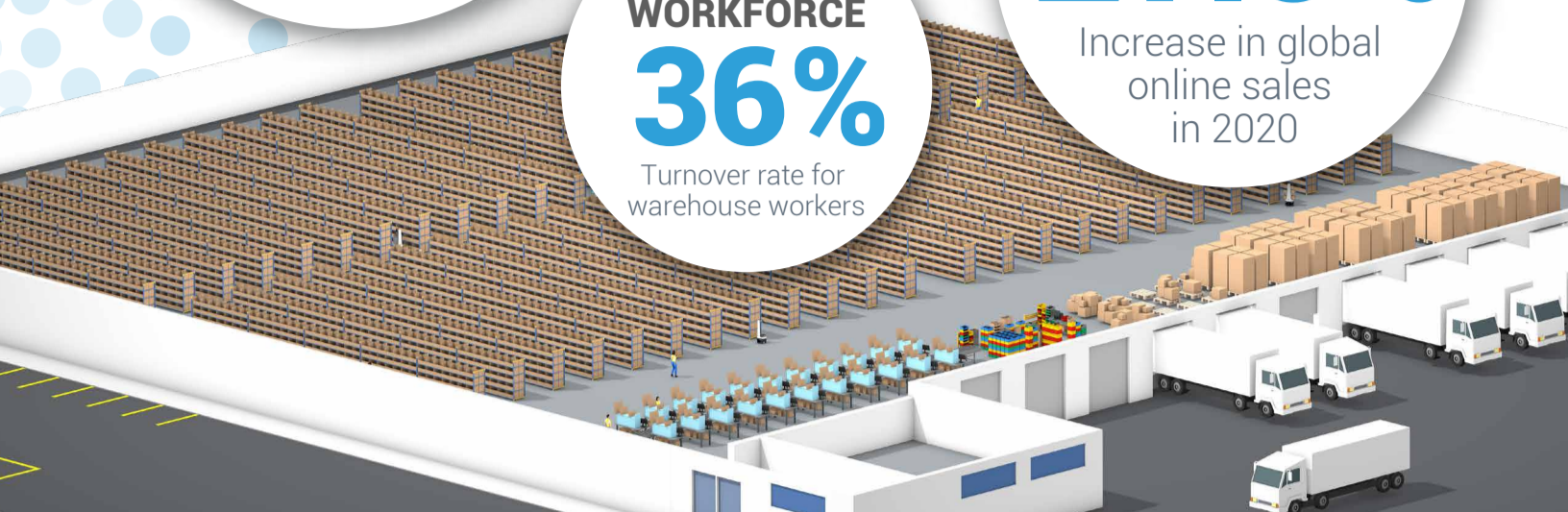
36%

Turnover rate for warehouse workers

SCALING ON DEMAND

27.6%

Increase in global online sales in 2020



HOW CAN YOU MEET DEMAND IN A SUSTAINABLE WAY?

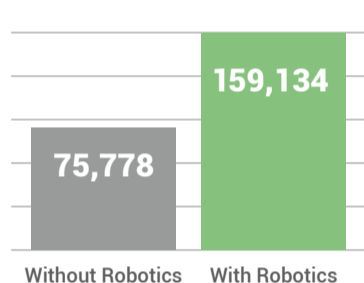


EMPOWER YOUR WORKFORCE WITH COLLABORATIVE ROBOTS

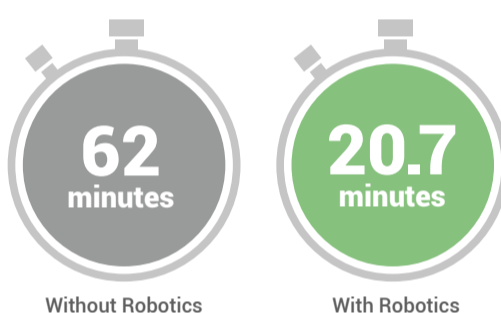
Robotics can augment the contribution of your workforce when humans and robots team up, reducing labor demands and minimizing reliance on hiring and seasonal workers in a tight labor market.

GREATER PRODUCTIVITY

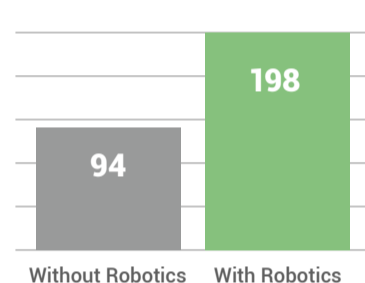
2X UNITS PICKED



3X FASTER CYCLE TIME



2X UPH



Illustrative example based on Locus Robotics's experience deploying collaborative robotics solutions across 100+ sites globally.



LOWER LABOR REQUIREMENTS

Reduce labor demands and minimize reliance on seasonal and temp workers by increasing worker productivity 2-3X.



IMPROVED RETENTION

Gamification enriches associates' daily workflows, improves satisfaction, and fosters employee engagement, while reducing burnout.

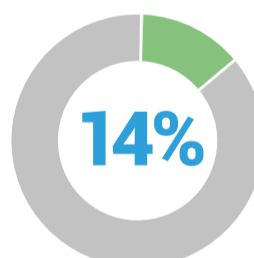
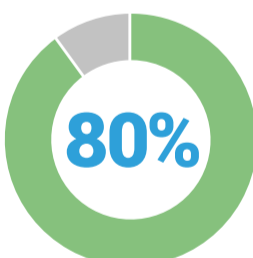
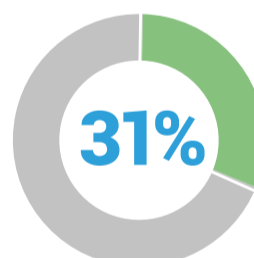
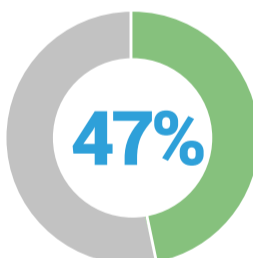


SAFER ENVIRONMENT

Associates walk 17% less, don't push heavy carts, and experience less fatigue, enabling you to offer an attractive alternative vs. competing on wages.

ECONOMIC IMPACT

A recent Forrester Total Economic Impact™ study examined the return on investment (ROI) of deploying a multi-bot solution as it relates to labor costs and savings.



WHAT WAREHOUSE LEADERS ARE SAYING...

Fulfillment managers, warehouse operators, and solution design experts share their experience deploying collaborative robots.

*"We had to bring on less people during Christmas, which was a chief reason **it cut our operational workforce budget** by a decent amount."*

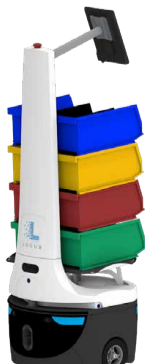
-Fulfillment Manager, eCommerce

*"Our site was picking at 100 picks per hour and went up to 200. That's driven by the reduction in travel. **The picker is no longer traveling the entire warehouse.**"*

-VP Solutions Design, Third-Party Logistics Provider

"We were trying to think outside the box and find the solution that didn't require us to use as many people, and we rethought the way that we fulfilled."

-Fulfillment Manager, eCommerce



READ THE FORRESTER TOTAL ECONOMIC IMPACT™ REPORT

Discover labor cost savings and business benefits enabled by Locus Robotics

locusrobotics.com/tei-report

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LOCUS

SOURCES

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- "Industries at a Glance: Warehousing and Storage: NAICS 493," U.S. Bureau of Labor Statistics, June 4 2021
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